The Men & Women of Lockheed Martin

- 123,000 Employees
- 63,000 Scientists, Engineers and IT Professionals
- Operations in 1,000 Facilities, 500 Cities, 50 States and 75 Countries
Lockheed Martin Corporation

Aeronautics

Electronic Systems

Information Systems & Global Solutions

Space Systems

Corporate Engineering and Technology
Lockheed Martin Energy Business Portfolio

**Information Systems & Global Solutions**
- Utilities Services
- Hanford Site Management
- Efficiency Services
- Smart Grid Integration
- Demand Response
- Grid Cyber Security
- Green IT
- Energy Savings Performance Contracts

**Electronic Systems**
- Sandia National Lab
- Renewables (Biomass, Biofuels, Wave, Tidal, Ocean Thermal, Solar)
- Fuel Cell Technology
- Intelligent Microgrids
- Digital Nuclear I&C and Training
- Small Modular Nuclear Reactors

**Space Systems**
- Carbon Monitoring
- Wind Prediction
- Composite Materials
- Component Design & Fabrication
- GOES-R (Geostationary Operational Environmental Satellite)
- Advanced Fuel Cells & Battery Technologies

**Aeronautics**
- Manufacturing Efficiency
- Campaign & Force Wide Impacts of Energy Use for Mobility, Tactical and ISR Systems
- Material Research
- Hybrid Aircraft
- Energy Harvesting
- Biofuels R&D

*Leveraging All Business Areas to Help our Customers Meet their Energy Goals*
Lockheed Martin and Energy Solutions Portfolio

1. Commercial Energy Efficiency
2. Utility Efficiency Programs
3. FEMP Performance Contracting
4. City Efficiency Programs
5. Systems Integration & Advanced Tools
6. SEEsuite
7. Operational Optimization
8. Cyber Security
9. Efficiency/Sustainability
10. Alternative Generation

- Biomass
- Wind
- Solar
- Nuclear
- Wave
- Ocean thermal
- Storage
- Microgrids
- Demand Response

- Energy Efficiency Programs
- Performance Contracting
- City Efficiency Programs
- SEEsuite
- Operational Optimization
- Cyber Security
- Efficiency/Sustainability
- Alternative Generation
- Biomass
- Wind
- Solar
- Nuclear
- Wave
- Ocean thermal
- Storage
- Microgrids
- Demand Response
We are Committed to Energy Solutions

Ranked 7th in Fortune 500 for Green Energy Purchases
275 million kWh annually

Owego Biomass Facility

From 2007 to 2010:
15% reduction in Carbon Emissions
20% reduction in Waste-to-Landfill
21% reduction in Water Usage

On track to reach 25% absolute reduction target by 2012

Scored 90/100 for carbon disclosure practices
‘A’ rating for carbon performance

CARBON DISCLOSURE PROJECT
What we have done at our Facilities
Lockheed Martin Marietta
Lockheed Martin is actively engaged in solving our customers 21st century Energy Challenges